

Investor Newsletter

Period to: 30 September 2021

Dear Investor,

We enclose the October 2021 update for the PURE Income and Growth Fund.

Driven by a confluence of events, volatility returned to asset markets with a vengeance in September. Bond yields moved higher as markets tried to price in the risks of the US Federal Reserve tapering quantitative easing; while Chinese property developer Evergrande's debt driven crisis entered the public domain. Pleasingly, the PURE Income and Growth Fund weathered these conditions to provide a meaningfully positive return as positive individual performances more than offset the overall fall in the market.

The PURE Income and Growth Fund is open for investment.

PURE Application Portal

Foundation Class Portfolio Returns (After Fees)

The PURE Income and Growth Fund returned 2.3% in September 2021.

| | 1 Month | 3 Month | 6 Month | 1 Year | Since inception (Annualised)* |
|-----------------------|---------|---------|---------|--------|-------------------------------|
| Returns (%) | +2.3% | +2.4% | +5.4% | +15.6% | +21.8% |
| St Dev (Annualised %) | | 10.0% | 7.3% | 13.5% | 14.0% |
| Sortino Ratio | | | | | 5.5 |
| Sharpe Ratio | | | | | 1.5 |

^{*}After fees and assuming reinvestment of all income distributions

| Fund overview as at 30 September 2021 | | |
|---|-----------|--|
| Funds Under Management | \$140.1m | |
| Since Inception Return After Fees – (Foundation Class, Distribution Re-Invest) | +74.9% | |
| Since Inception Annualised Return After Fees (Foundation Class, Distribution Re-Invest) | | |
| Foundation Class Current Unit Price | 1.4077 | |
| Total Distributions Paid After All Fees | +27.8 cpu | |
| Number of Investments | | |
| Average Loan Size | \$4.8m | |
| Weighted Average Portfolio Interest Rate | 9.9% | |
| Total Establishment and Arrangement Fees Paid to Investors (Gross) | \$2.2m | |



Portfolio Summary

The resilience of the strategy came to the fore in September, with the ASX Small Ords Index down 2.7% for the month versus a gain of 2.3% for the Fund. This was the inverse of the prior month when the market was strong, but the Fund lagged.

We expect the Fund to meaningfully outperform in falling equity markets, outperform in markets that are marginally falling or marginally rising, and underperform in very strong market conditions, the aggregate of these trends being that we expect to deliver a better than market performance. After almost three years, the CAGR of the Fund is 21.8% versus 16.1% for the comparable benchmark (S&P/ASX All Ordinaries - Total Return Index).

The contrarian movements in recent months are not structural but rather the result of some changes in individual investments. Over time, as the portfolio grows to be 40-50 positions, the impact of individual movements will lessen, albeit due to the asymmetric risk/return nature of our warrants, we remain hopeful that periodically individual investments will provide above typical returns.

Although equity market sentiment feels fragile, we are well prepared for any weakness. This is because at the individual investment level we are comfortable with all of our investments and the operational performance of several investments has been strong. In addition, at the asset allocation level, the portfolio is well positioned. With the recent repayment of the Oliver's loan (discussed below), those companies most impacted by Covid induced weakness have now repaid their loans, or raised additional funds to be well capitalised and have now returned to growth. Once our capital raising is complete, the equity exposure (shares and warrants) will be around ~15% (the bottom of our target range) and cash will be ~20% (the top of our target range).

Our capital raising has gone well, with a further +\$7.0m committed during the month, taking the total raising to ~\$17.0m so far, with several new investors indicating that they are likely to commit in October, which will see us reach our target of \$20.0m-\$30.0m. This has coincided with the early repayment of our loan to Oliver's, and therefore, depending on where the final figure lands, and our success in deploying capital into the deals in progress, we may soft close the Fund to new investors again this year, with a view to reopening in 1Q2022.

Follow PURE on LinkedIn

For regular updates from PURE, please click on the link below to follow us on LinkedIn.

https://www.linkedin.com/company/pure-asset-management

We thank you for your support.

Nick, Mike, Tim, Dan and Jean-Luc



Foundation Class Unit Performance History

| | | | Distribution re-invest unit |
|-----------|------------|--------|-----------------------------|
| Month | Unit Price | Return | price |
| Inception | 1.0000 | | 1.0000 |
| Dec-18 | 1.0240 | 2.40% | 1.0240 |
| Jan-19 | 1.0058 | -1.78% | 1.0058 |
| Feb-19 | 1.0181 | 1.22% | 1.0181 |
| Mar-19 | 1.0216 | 0.34% | 1.0216 |
| Apr-19 | 1.0112 | -1.02% | 1.0112 |
| May-19 | 1.0362 | 2.47% | 1.0362 |
| Jun-19 | 1.0231 | 1.68% | 1.0536 |
| Jul-19 | 1.0494 | 2.57% | 1.0807 |
| Aug-19 | 1.0343 | -1.44% | 1.0651 |
| Sep-19 | 1.0558 | 2.08% | 1.0873 |
| Oct-19 | 1.0704 | 1.38% | 1.1023 |
| Nov-19 | 1.0614 | -0.84% | 1.0930 |
| Dec-19 | 1.0619 | 3.76% | 1.1341 |
| Jan-20 | 1.0912 | 2.76% | 1.1654 |
| Feb-20 | 1.0674 | -2.18% | 1.1400 |
| Mar-20 | 1.0130 | -3.77% | 1.0971 |
| Apr-20 | 1.0511 | 3.76% | 1.1383 |
| May-20 | 1.1112 | 5.72% | 1.2034 |
| Jun-20 | 1.1117 | 0.71% | 1.2120 |
| Jul-20 | 1.2883 | 15.89% | 1.4045 |
| Aug-20 | 1.4015 | 8.79% | 1.5279 |
| Sep-20 | 1.3868 | -1.05% | 1.5119 |
| Oct-20 | 1.5114 | 12.24% | 1.6975 |
| Nov-20 | 1.5224 | 0.73% | 1.7099 |
| Dec-20 | 1.5169 | 2.61% | 1.7545 |
| Jan-21 | 1.5022 | -0.97% | 1.7375 |
| Feb-21 | 1.4869 | -1.02% | 1.7198 |
| Mar-21 | 1.3910 | -3.52% | 1.6592 |
| Apr-21 | 1.4199 | 2.08% | 1.6937 |
| May-21 | 1.4199 | 0.00% | 1.6937 |
| Jun-21 | 1.3744 | 0.83% | 1.7077 |
| Jul-21 | 1.4211 | 3.40% | 1.7658 |
| Aug-21 | 1.3760 | -3.17% | 1.7097 |
| Sep-21 | 1.4077 | 2.30% | 1.7491 |



Platform Class Unit Performance History

| | | | Distribution re-invest unit |
|-----------|------------|--------|-----------------------------|
| Month | Unit Price | Return | price |
| Inception | 1.0000 | | 1.0000 |
| Jul-20 | 1.1598 | 15.98% | 1.1598 |
| Aug-20 | 1.2635 | 8.94% | 1.2635 |
| Sep-20 | 1.2291 | -0.86% | 1.2526 |
| Oct-20 | 1.382 | 12.44% | 1.4084 |
| Nov-20 | 1.3922 | 0.74% | 1.4188 |
| Dec-20 | 1.3911 | 2.66% | 1.4566 |
| Jan-21 | 1.3781 | -0.93% | 1.4430 |
| Feb-21 | 1.3641 | -1.02% | 1.4284 |
| Mar-21 | 1.2760 | -3.53% | 1.3779 |
| Apr-21 | 1.3025 | 2.08% | 1.4065 |
| May-21 | 1.3025 | 0.00% | 1.4065 |
| Jun-21 | 1.2639 | 0.83% | 1.4182 |
| Jul-21 | 1.3068 | 3.39% | 1.4663 |
| Aug-21 | 1.2653 | -3.18% | 1.4197 |
| Sep-21 | 1.2945 | 2.31% | 1.4525 |

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